



KAUFFMAN FELLOWS PROGRAM
AT THE CENTER FOR VENTURE EDUCATION

SECTION 1

Applicant Information – Class 15

KAUFFMAN FINALIST APPLICATION

APPLICANT NAME

First Name

Middle Name

Last Name

Maiden Name

Other Name(s) Used (hyphenated, nickname etc.)

HOME ADDRESS

Street Address

City

State

ZIP

Country

Int'l Postal Code

Mobile Phone (include country code if outside U.S.)

Home Phone (include country code if outside U.S.)

Permanent e-mail address (all contact will be made via e-mail)

Secondary e-mail address (optional)

APPLICATION INFORMATION

Please select the primary industry that best represents your combined education and experience:

- IT: Components/Semiconductors
- IT: Systems
- IT: Enterprise Software/Services
- IT: Consumer Software/Services
- IT: Internet
- IT:Wireless/Telecom
- Life Sciences: Biotech/Pharma
- Life Sciences: Medical Devices
- Life Sciences: Healthcare Svces./2.0
- Energy
- Greentech/Cleantech
- Homeland Security
- Financial Services
- Non-IT/LS Consumer Products/Svces.
- Non-IT/LS Enterprise Products/Svces.
- Retail
- Other

Please select a second industry that represents your combined education and experience:
(same list as above)

How did you hear about the Kauffman Fellows Program?

- Blog/Industry Media
- Entrepreneur
- Kauffman Fellow
- KFP Mentor
- KFP Strategic Partner
- Professional organization or network
- University
- Venture capitalist
- Multiple Sources
- Other

Please specify:

BIOGRAPHICAL INFORMATION

Birth Date

Birth Country

Please indicate your citizenship status. Resident non-US citizens must have a valid work visa to participate in the program with a US firm.

- I am a U.S. citizen
- I have U.S. permanent residency status
- I am neither a U.S. citizen nor do I have permanent residency status
- Other (specify)

Gender: (Male/Female)

As a non-profit educational institution, the United States government requires the Kauffman Fellows Program to collect information on the racial composition of candidates who apply and are selected to the program. Self-identification by race is voluntary.

Ethnic group:

- African American
- Asian
- Caucasian
- Hispanic
- Indian/Pakistani
- Other/Unknown
- Decline to State

NOTICE OF NON-DISCRIMINATION POLICY AS TO STUDENTS

The Center for Venture Education and the Kauffman Fellows Program admit students of any race, color, national and ethnic origin, gender, physical disability, religion, or sexual orientation to all the rights, privileges, programs, and activities generally accorded or made available to students at the school. It does not discriminate on the basis of race, color, national, and ethnic origin, gender, physical disability, religion, or sexual orientation in administration of its educational policies, admission policies, scholarship and loan programs, and other school-administered programs.

Have you ever been convicted of or pled guilty to a felony? (Yes/No)

If yes, please explain:

Have you been barred from the practice of any occupation, or disciplined by any professional organization because of your conduct? (Yes/No)

If yes, please explain:

ACCESS TO RECORDS

Federal legislation may allow applicants the right of access to records about themselves which may be waived. I understand that no person or organization can require me to waive this right.

I hereby:

- Waive
- Do not waive my right of access to these records.

RESUME/CURRICULUM VITAE

Please upload a professional resume/curriculum vitae including:

- specific dates on all work, academic, and leadership activities (including awards)
- major and overall GPAs for each degree listed
- explicit reasons for transitioning from professional positions
- a brief list of any professional publications, patents, invited talks, etc.

[Click here to upload your CV.](#) Please use either Microsoft Word (.doc) or Adobe Acrobat (.pdf) format.

SECTION 2

Personal Statements

PERSONAL STATEMENTS

Please respond to one question from each group and limit your overall responses to **TWO PAGES**.

Group A

1. **Not data driven:** Tell us about a time when you followed your instincts on a decision despite strong data opposing your chosen direction.
2. **No time pressure:** Describe a critical decision you made with no time pressure or guidance.

Group B

3. **Proud investment:** Describe an example of an investment of capital, time, or energy for which you are proud.
4. **Good synthesis:** Tell us about a time when you synthesized data from multiple, unconnected sources.

Group C

5. **Inspiration:** Describe someone you admire.
6. **Formative experience:** Tell us about a formative experience that continues to influence your thinking and decision-making to this day.

Group D

7. **Nothing personal:** Tell us about an investment of your energy into a problem that had no direct impact upon you personally.
8. **Poised for success:** Tell us about an untapped region of the world or sector of society that you see as poised for investment.

Group E

9. **Influencing the outcome:** Describe a challenging situation where you tried to influence the outcome for the better.
10. **Friendly advice:** Tell us about a time when you advised a friend or colleague through a challenging situation.

Type your answers in 12-point font using Microsoft Word or Adobe Acrobat upload it by [clicking here](#).

SECTION 3

Kauffman Finalist Section

DISCLOSURE OF INFORMATION TO VC FIRMS

If you are selected as a Kauffman Finalist, your application will be made available for review to the venture capital firms with whom you may be matched.

The Kauffman Fellows Program at the Center for Venture Education and XAP Corporation, which hosts the online application, do not control and can accept no responsibility for the privacy practices of these venture capital firms or the manner in which these firms and their respective members and employees may use such information.

By continuing with your application to the Kauffman Fellows Program at the Center for Venture Education, you are deemed to grant permission for the release to interested venture capital firms of the information contained in your application. If you do not wish to grant permission for such release of information, you should withdraw your application at this time.

- I have read and understand the above disclosure information and hereby allow my application to be distributed to interested venture capital firms.

GEOGRAPHIC AVAILABILITY

- I will consider positions in any geographic location.
- I will consider positions in the following areas:
- Boston/Northeast
 - New York Metro Area
 - Mid-Atlantic & Southeast
 - Midwest, Plains & Rockies
 - Texas/South Central
 - Southwest
 - Northern California
 - Southern California & Hawaii
 - Pacific Northwest

United Kingdom:

- Are you applying through the UK – Knowledge Transfer Partnership? (Yes/No)

Europe:

Asia:

Other:

It is not uncommon for candidates' geographic preferences and needs to change over time. If your geographic availability changes after you submit your application, please notify the program at KFPClass15@kfp.org.

PROFESSIONAL REFERENCES

Finalist applicants must provide three written references. In the space below, please detail the background of your relationship with each reference and why you have chosen them.

INSTRUCTIONS FOR REFERENCES:

- Copy the text below into an e-mail and forward it on to each of your references.
- Make sure that your references are aware of the firm deadline of **August 20, 2009**.
- References should e-mail their response directly to KFPClass15@kfp.org, and include “Reference for (applicant name)” in the e-mail subject line.

Dear _____,

(you may include a personal note here)

You have been asked to provide a written recommendation for an applicant to the Kauffman Fellows Program (<http://www.kauffmanfellows.org>). While working full time at a venture capital firm, a Kauffman Fellow experiences a 2-year apprenticeship program that features a case-based, structured educational curriculum with an individual development plan, executive coaching, facilitated mentoring by a senior partner, and peer learning and networking – all with a focus on giving back as a leader in venture capital.

Kauffman Fellows come from all backgrounds with varied achievement and expertise, yet share some common characteristics and experiences:

- Deep domain expertise in a specific field;
- A history of proven leadership and superior interpersonal/communication skills;
- An understanding of and interest in entrepreneurship and the venture-building process;
- Experience and comfort navigating through unstructured environments;
- Demonstrations of calculated risk-taking combined with strong analytical skills;
- Confidence and insight for self-directed and introspective learning; and
- Unquestioned integrity.

Please answer the following questions (a single page should be sufficient) and return your responses to KFPClass15@kfp.org, and include “Reference for (applicant name)” in the e-mail subject line.

1. For how long and in what capacity have you known the applicant?
2. Citing specific examples, please provide an assessment of this candidate’s greatest strengths as well as areas for development in terms of personal attributes and technical skills. You may wish to discuss: instances in which the applicant has done something creative, enterprising, or unique; what makes the applicant distinctive as a leader; and the applicant’s willingness to grow.
3. If you are familiar with the Kauffman Fellows Program, feel free to comment on how/why you believe the applicant would be successful in the program.

The deadline for submission of referrals is **August 20, 2009**. Thank you for your assistance with this application and for your participation with the Kauffman Fellows Program.